

# What are we talking about

- Brief Company Introduction
- TKI Product Flows
- Logistics Flows Overview



- Interventions Plan
- Conclusions





## **About Tessenderlo Group**

With a history that dates back to 1919, the group has evolved over recent years from a chemical company into a diversified industrial group that focuses on agriculture, valorizing bio-residuals, machinery, mechanical engineering, electronics, energy, and providing industrial solutions with a focus on water.

www.tessenderlo.com





locations in more than 25 countries



+7,000

employees



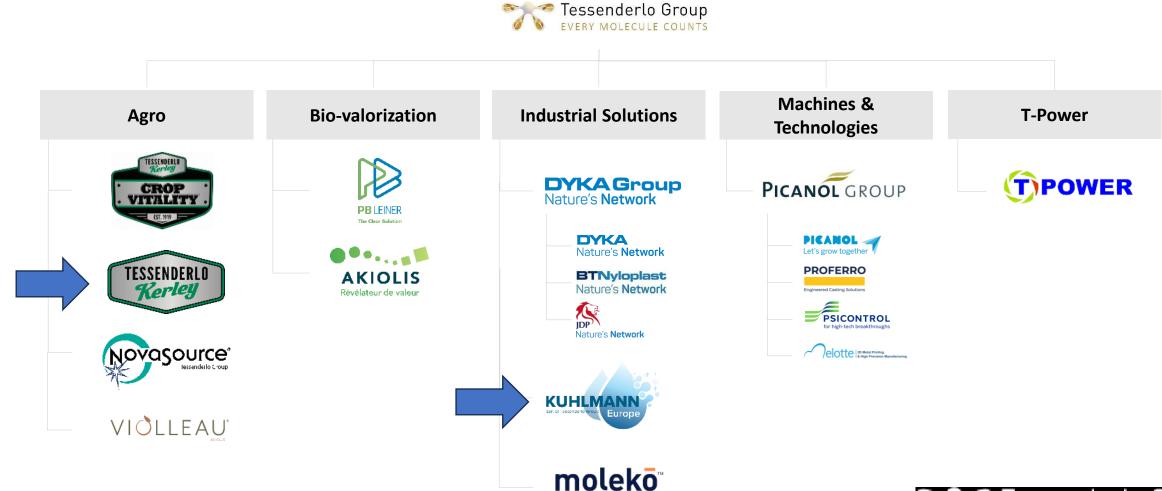
3.3

billion EUR revenue in 2022

# **Company Introduction: Five operating segments**



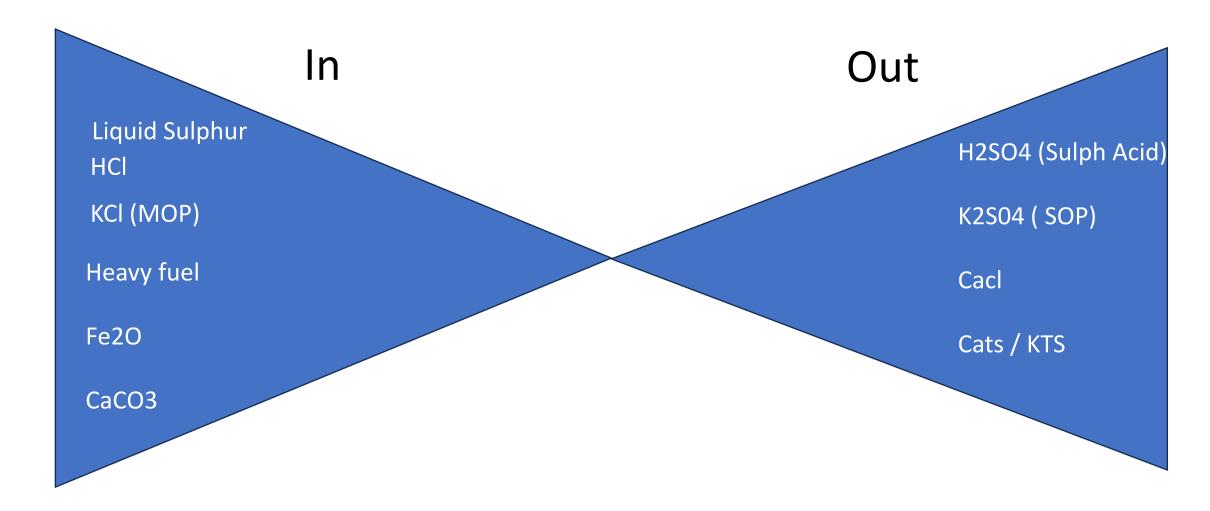
# **Company Introduction: Our segments and business units**



TESSENDERLO BROUP



### **TKH Product Flows**





## **Logistics Flows Per Transport Mode – TKH site**

TRANSPORT (no pipeline)		IN (ton)		OUT (ton)		∑ (ton)	
<b>**</b>	Truck	51 615	9,9%	299 711	40,5%	351 326	27,9%
	Rail	-	0,0%	4 940	0,7%	4 940	0,4%
1/2	Bulk vessel/barge	469 485	90,1%	224 159	30,3%	693 644	55,0%
<u>i</u>	Container vessel/barge	-	0,0%	210 927	28,5%	210 927	16,7%
		521 100		739 737		1 260 837	

**72** %

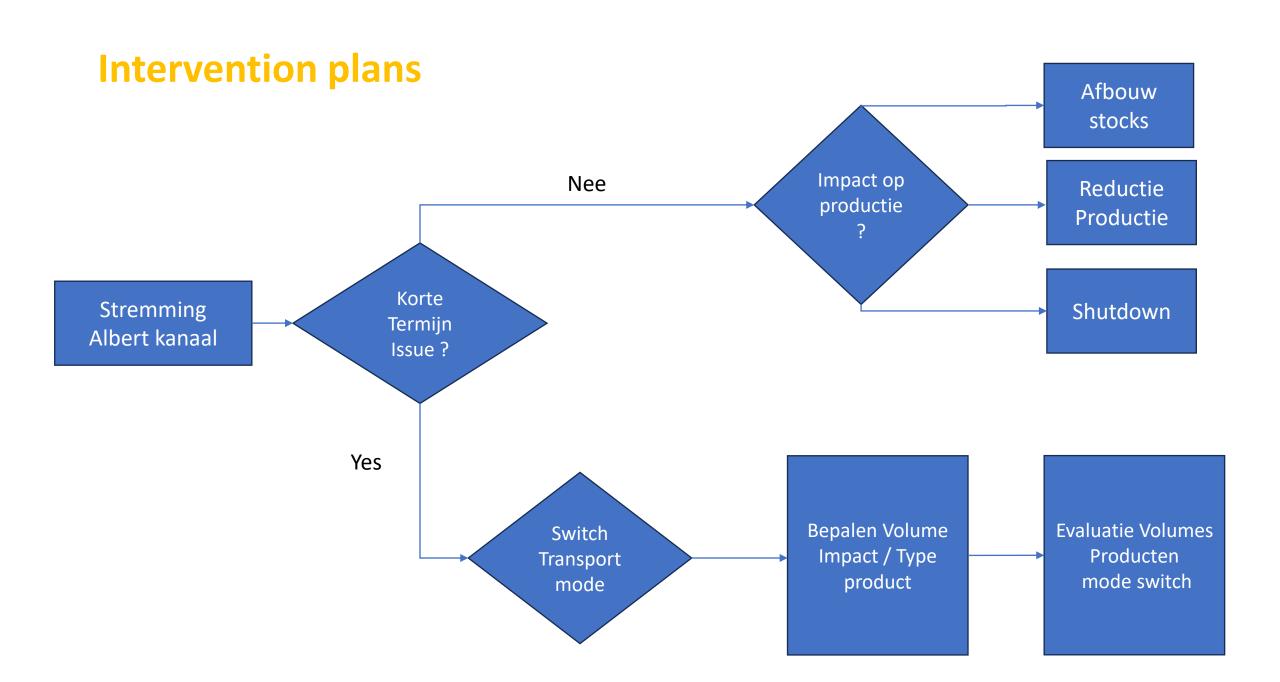
On top of above 33% of overall volume is shipped via pipeline (630kT)



#### **Albertkanaal ... Vital Life Line for TKI**

- Continuous production 24/7
- Limited Stocks on-site
- Local Stocks versus Remote Harbour Oriented stocks(Euroports)
  - Dry Bulk
  - Liquid Bulk
- 90% of all raw materials are supplied by barge (excluding pipeline)
- 70% of all volumes (IN/OUT) are waterbound





#### **Conclusions:**

- 3-4 days without supply is maximum time-lap before moving into shutdown
- Highest cost / risk incurred due to installation shutdown & restart

  Minimum cost impact of 250 K€ /day
- Chemical industry is <u>clustered</u> Linked with multiple Companies due to <u>Captive Use</u>;
   eg. Link Tessenderlo Vynova : Domino effect of HCl shortage
- Dangerous goods (Seveso): difficult to move storage from site to external storage facilities
- Complete modal shift as temporary back-up impossible due to extreme high volumes

