

#### A FAMILY COMPANY

Since 1970, Mr. Gianluigi Aponte has led MSC from its humble one-vessel-operation beginnings, into its current status as a world leader in global container shipping.

The company has seen exponential growth in terms of both volume and fleet capacity, and now serves millions of customers globally, with a much respected 365 day a year operation.

Despite the constant shipping industry consolidation, MSC remains an independent and privately owned company. Our stability allows us to build long-term relationships with all our customers.

Today, the Group employs over 200,000 people around the world.



Mr. Diego Aponte Group President

Capt. Gianluigi Aponte Group Chairman

Mrs. Alexa Aponte Vago Group Chief Financial Officer

#### "OURS IS A BUSINESS BUILT ON A GENUINE PASSION FOR THE SEA."

Captain Gianluigi Aponte



# **MSC GROUP OVERVIEW**

**CARGO DIVISION** 





























#### **CRUISE DIVISION**





#### **PASSENGER DIVISION**

**FERRY DIVISION** 



















**OTHER ENTITIES** 





# MSC GROUP CARGO DIVISION KEY NUMBERS

- Leading shipping conglomerate
- No 1 shipping line worldwide
- **850** vessels
- **5** aircraft
- 300 routes
- **520** ports of call
- 100 terminals (all MSC Group entities)
- 24.5 million TEUs carried annually
- **675** offices
- **155** countries

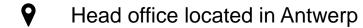
- 520 ports of call
- 100 terminals (all MSC Group entities)
- 24.5 million TEUs carried annually
- **675** offices
- 155 countries
- Worldwide, the MSC Group has over **200,000** staff on board and ashore (all entities combined).



# **MSC BELGIUM**







Founded and established in 1999

350 FTE

CT-PAT & AEO Certified



# **MPET TERMINAL - QUAY 1742 - LEFT BANK**



- Quay length: 3,7km
- 2.470.000 m<sup>2</sup>
- 91.913 TEU slot capacity
- 17m depth
- 3.750 reefer capacity
- 38 quay cranes
- 47 main calls /week
- 154 barge calls /week
- 60 trains/ week

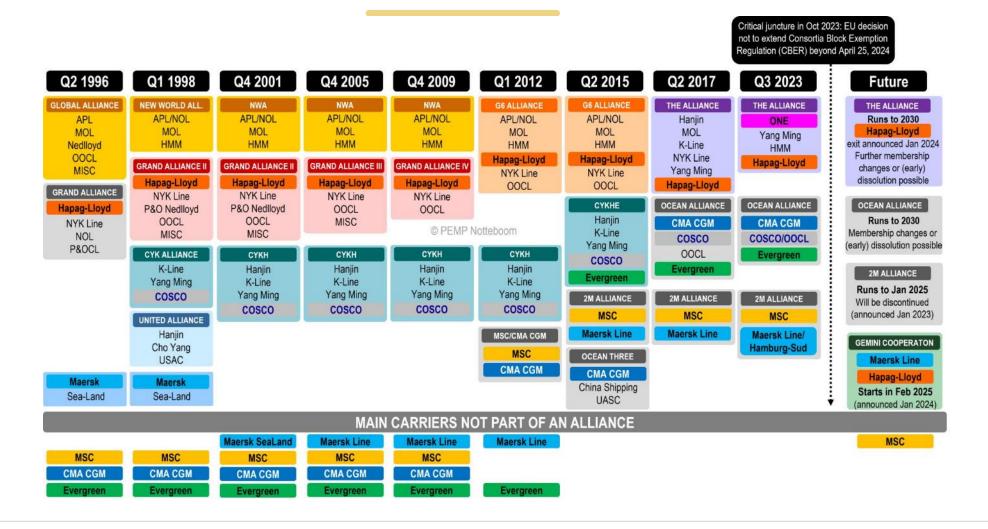
Handled (vessels + barge) 6,8m TEU in 2022 7,0m TEU in 2023



# **WHAT'S HAPPENING IN OUR MARKET?**



#### **SHIPPING ALLIANCES**





#### **MSC'S EAST-WEST STANDALONE NETWORK**



**Economies of Scale** 





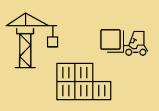
#### **Direct Coverage**

300 routes 520 ports of call



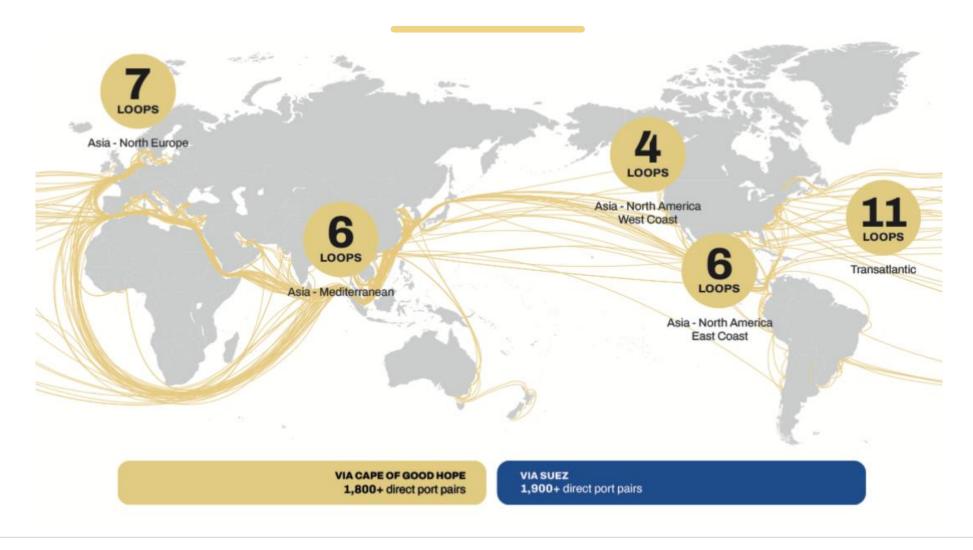
# Benefit from terminal capacity

100+ terminals worldwide



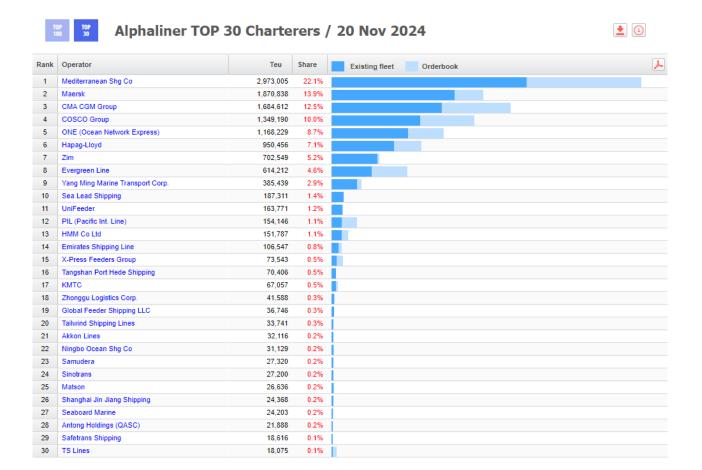
- As from February 2025, MSC will provide an independent, competitive and complete network for East/West trades including:
  - 5 trades with 34 loops incorporating 7 loops for Asia North Europe, 6 loops for Asia Mediterranean, 4 loops for Asia North America West Coast, 6 loops for Asia North America East Coast and 11 loops for the Transatlantic Network
- Select slot swap agreements we will provide complete coverage across all East/West routes.
- Optionality of weekly services via Suez with more than 1,900 direct port pairs or the Cape of Good Hope with more than 1,800 direct port pairs
- In an era of elevated risk and disruption, scale, operational freedom, flexibility and agility are key.

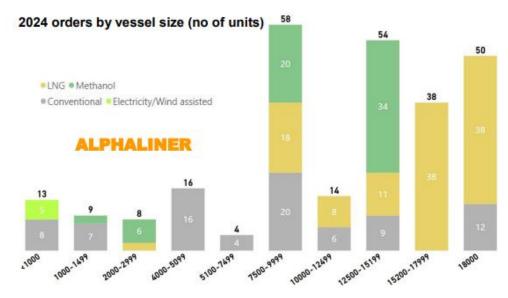
# THE FUTURE STANDALONE MSC EAST/WEST NETWORK





#### **ORDERBOOK VS OVERCAPACITY?**

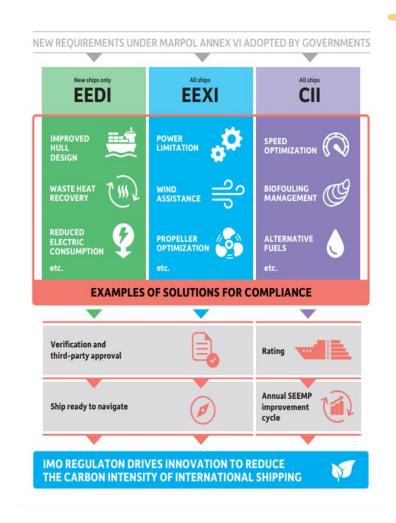




"Forecasts global economic **growth of 3.0%** in 2025, with a decline to 2.9% in 2026." *Morgan Stanley & CO* 

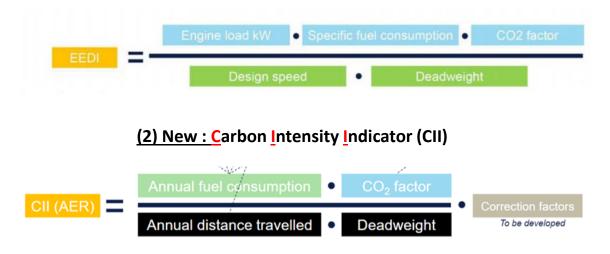


# CARBON INTENSITY INDICATOR (CII) & EEXI – ENERGY EFFICIENCY FOR EXISTING SHIPS



Targeting Vessel Efficiency and Carbon/GHG Emissions

(1) New: Energy Efficiency Existing Ship Index EEXI (before EEDI since 2011 MarPol)



(3) Ship Energy Efficiency Management Plan (SEEMP) since 2011

& (Voluntary) Tool at hands to gauge change: Energy Efficiency Operational Indicator (EEOI)

Source: DNV



# **DISRUPTIONS IN THE WORLD**



# Onverwachte krimp Europese economie duwt euro naar laagste peil in twee jaar

## **EUROPEAN ECONOMY**

Malaise in or geschrapt v

Een arbeider aan het werk in een fabriek van Renault in Frankrijk. D in november. ©AFP

Malaise in de industrie: nieuwe projecten geschrapt van het menu



De vestiging van de Duitse industriereus in de haven van Antwerpen © Belg

Hoge energieprijzen, zwakke vooruitzichten en een lage benutting van de bestaande capaciteit temperen de investeringsappetijt in de industrie. Weinig bedrijven hebben nog lokale uitbreidingsplannen. Nieuwe projecten worden vooral in het buitenland opgestart. Ineos vraagt nieuwe vergunning aan voor Antwerpse ethaankraker



neos wil de nieuwe ethaankraker in de Antwerpse haven tegen eind 2026 af hebben. ©ID/ Fred Debrock

"The EU suffers from a major gap compared to its trade partners in terms of the competitiveness of energy price levels, which vary widely between Member States. Price volatility is also a significant factor, hampering energy-intensive industries and the entire economy." The future of European competitiveness: Report by Mario Draghi



# Planbureau ziet afhankelijkheid van China voor strategische goederen toenemen

## **POLITICS AND PARTNERSHIPS**

Wat betekent terugkeer Trump voor de markten en Europese economie? 'Handelsoorlog zal uitbreiden'



Europese Commissie sluit handelsakkoord met Mercosur



© Belga

#### **Advantages of the MERCOSUR Agreement:**

- Trade Liberalization
- Market Access: over 260 million people in South America.
- Economic Growth
- Enhanced Competitiveness



### **ISRAEL – HAMAS WAR**

#### Red Sea Attacks Pose Another Threat to Global Economy

Already hampered by problems at the Panama Canal, shipping companies are now steering clear of the Suez Canal to avoid

being attacked in the Red Sea.











Ships awaiting passage through the Suez Cana avoid the canal, they often must spend millions

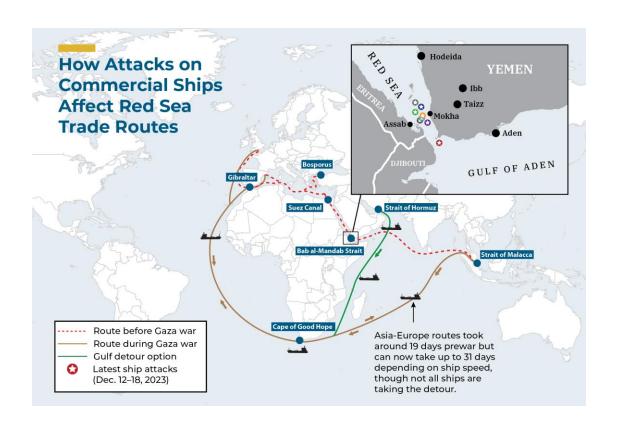
#### Shipping Costs Soar in Wake of Red Sea Attacks

Ships risking Houthi attacks must pay high insurance premiums, while vessels avoiding the region lose time going around Africa.





A ship moving through the Suez Canal, heading toward the Red Sea this mouth. Sayed Hassan/Getty Images





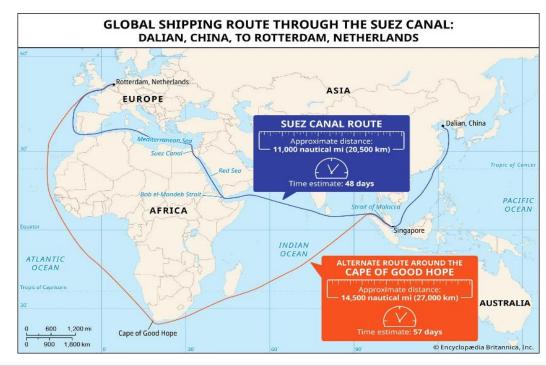
# SECURITY SITUATION IN MIDDLE EAST AND IMPACT ON COMMERCIAL SHIPPING

Red Sea events are creating uncertainty for the industry and have resulted in major shipping lines diverting away from Suez to the Cape of Good Hope

With capacity absorbed – MSC has leveraged its 850-vessel fleet and rewired its network to maintain schedule

reliability, enhance network coverage and keep goods flowing.

- Expansive fleet capacity and vessel orderbook to adapt to challenges/uncertainty of tomorrow
- TiL terminal network to ensure operational integrity across all continents
- Decongesting terminals via MEDLOG investments in intermodal services (barge and rail)
- MSC Air Cargo to serve shipping demand for time sensitive and high-value products

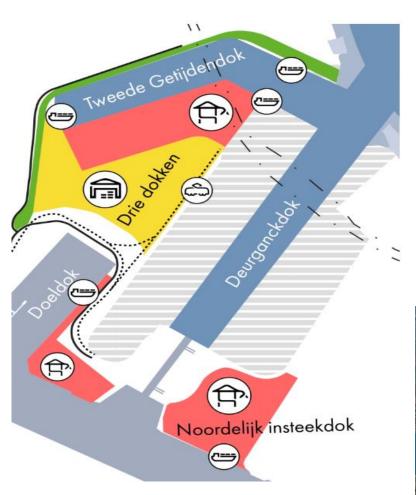




# **EXTRA CONTAINER CAPACITY ANTWERP**



Mensen Havens Scheepvaart Offshore Binnenvaart Spoorvervoer Wegtransport Lu



Jacques Vandermeiren bevestigt start bouw getijdendok (ECA) in 2028

O Nieuws, Havens

Koen Dejaeger 11 dec 2024 om 12:09



- Extra container capacity of 7.2Million TEU
- Global crisises lead to major shortage of space at Antwerp's conainter terminals
- Start confirmed in 2028



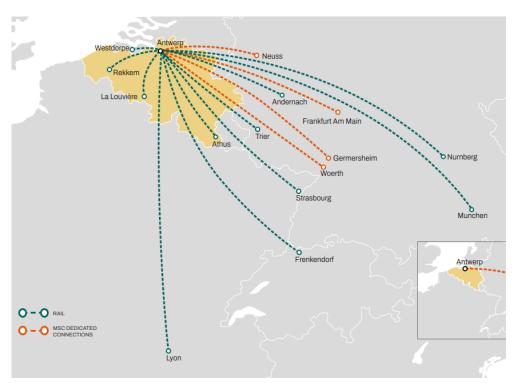
# **INLAND SHIPPING**



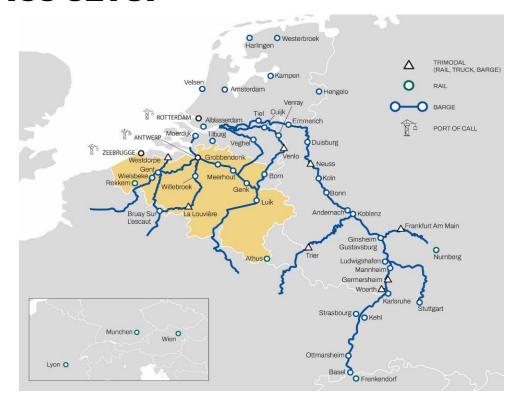
# IN THE HEART OF EUROPE



## **INTERMODAL AND LOGISTICS SETUP**



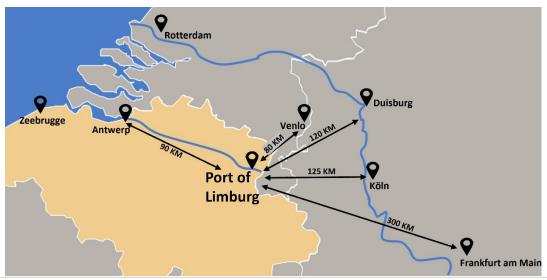
- Dense multimodal depot network
- Strong commercial relationship with inland depots
- Strong product offering with high frequency and reliability
- Terminal and agency are RTO/AEO/ISPS zone allowing fast transit to several inland destinations through Extended Gates (customs)





## **PORT OF LIMBURG**

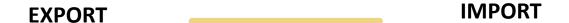




- Medlog Partnership
- Start-up February 2025
- Prime Location
  - Near Albertkanaal in Genk, 90 km from Antwerp,
     with easy access to the Netherlands and Germany.
- Terminal
  - 14ha yard space, 400m berthing quay
  - 2 gantry cranes + lifting equipment
- Services
  - Handling barge, truck, first/last mile
  - Value added services on site
  - Extended gateway Antwerp

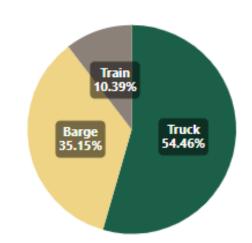


# **MODAL SPLIT 2024**



**Carrier Haulage** 

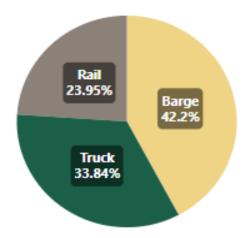
Carrier and Merchant Haulage MPET

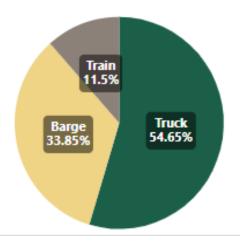


Barge

76.01%

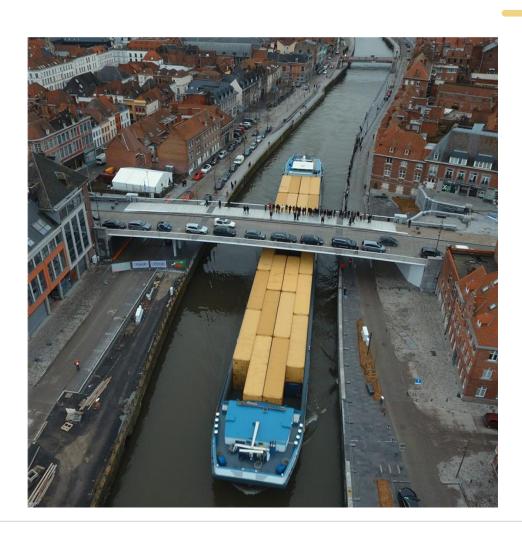
Truck 9.1%







## **CHALLENGES INLAND NAVIGATION**



## **Challenges**

- Construction works causing delays
  - Julianakanaal
  - Albertkanaal
  - Oosterweel
- Low/High Water Level
- Lack of inland captains
- Rate competitiveness!

### **Opportunities**

- Higher bridges = increased capacity
- Cooperation between inland terminals, deepsea terminals and barge operators



### **INNOVATION IN INLAND NAVIGATION**





- Autonomous navigation: operate unmanned and/or crew-reduced vessels (legislation)
- Transition to **green fuel** and **electric** barges
- Digitalization and automation
  - MPET Connect
  - Data visibility and improved transit time
- Estuary Shipping
  - Connection Zeebrugge-Antwerp
  - Accessibility of Zeebrugge











