



A world leader in gases, technologies, and services for...



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Key Figures Air Liquide 2023



~67,800 EMPLOYEES



PRESENT IN
72 COUNTRIES



MORE THAN

4 MILLION
CUSTOMERS &
PATIENTS



REVENUE €27.6bn



NET PROFIT (GROUP SHARE) **€3.1bn**

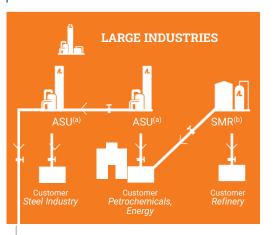


INVESTMENT DECISIONS ~€4.3bn

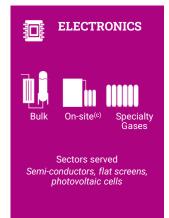


All Air Liquide business lines are active in the Benelux

Hydrogen to Industry and mobility

















We have solutions and make it h







1.2 Mt

ANNUAL SALES

ANNUAL PRODUCTION



~2,000

KM OF PIPELINES

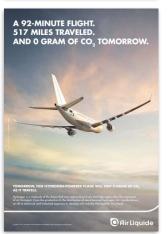














Conclusion: Air Liquide thinks BIG and has a very strong ambition in

hydrogen.

We are ready to go!

By 2030^(a)

Before 2035





INVESTMENT DECISION





Air Liquide's hydrogen expertise

CORE BUSINESS

Refuelling / Bunkering technology

Energy sourcing



Clean power

Production



Production

Trailblazor (Oberhausen)
Normandy
ELYgator (TNZ)
CurtHyl (Maasvlakte)

Conditioning & Supply



Large liquefier (ARA)



Liquid & gaseous trailers & tanks

End-use: mobility









HvTrucks



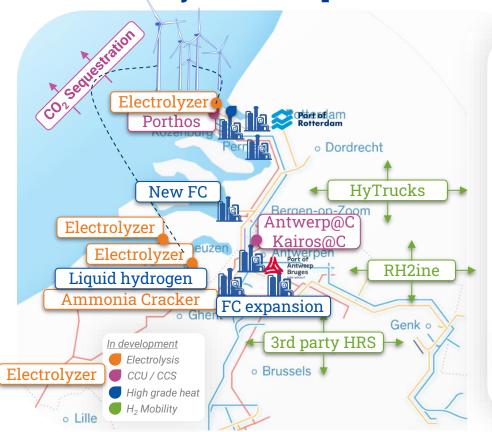








The Benelux, an example of Air Liquide's hydrogen strategy...... Focus on key basins to pursue a sustainable development



A favourable ecosystem

- Strong renewable energy potential from sea
- Major European industrial & transportation hub
- Strong national & EU support

Large Air Liquide footprint

- 7 world scale H₂ production units today
- >900km H₂ Pipeline in the BNL
- >60 customer industrial sites supplied
- Large scale filling capacities available

Air Liquide very involved in flagship projects





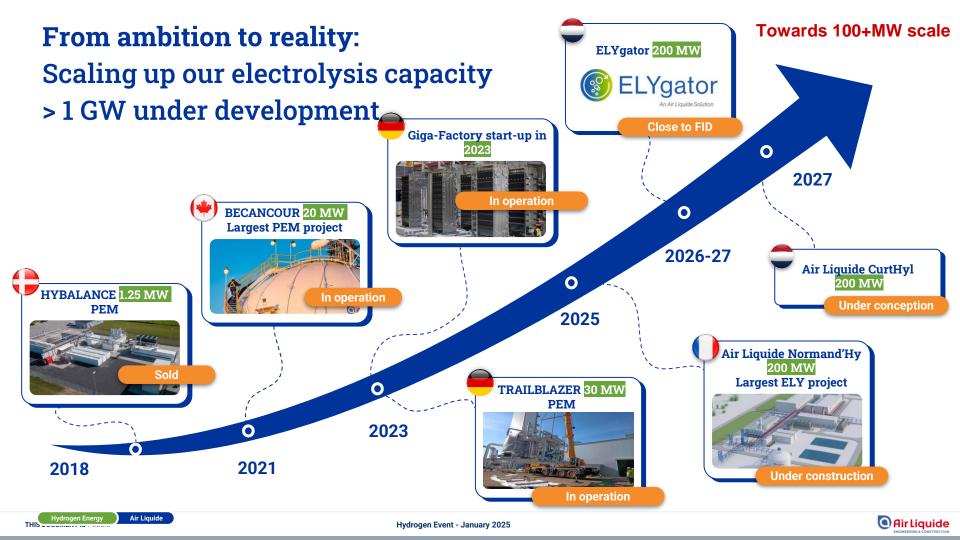












Air Liquide, a world leader in liquid hydrogen

30 tonnes per day

Nevada

production facility for the

Air Liquide's largest liquid hydrogen

2022

mobility market

Decades of expertise

First steps in liquid hydrogen

Space industry

Large Science projects (ITER, CERN...)

Many liquefier references

Turbo-Brayton technology for LNG



90 tonnes per day

South Korea

Under design

115 tonnes

per day

Q Art Long

1960'

2025

>700

liquid H2 tanks for Ariane with a 0 failure rate

800

ratio volume GH2/LH2

5

liquefaction centers

Mastery of the entire

LH2 value chain











10 THIS DOCUMENT IS PUBLIC Hydrogen Event - January 2025

Our hydrogen mobility partnership strategy

→ You can't do it alone



real

Accelerating hydrogen road mobility

Partnerships with retailers in

























Activating hydrogen aviation, maritime and rail

Partnerships with industry leaders First commercial projects





HYSETCO

A leader in the hydrogen ecosystem

Advocacy: Hydrogen Council

Financing: First dedicated hydrogen infrastructure fund

Market activation through startups & innovative business models









The World Leader in hydrogen mobility

Decarbonisation of the Maritime and Inland Water Transport (IWT) Why?



- -> 90% of good traded are shipped over water
- -> on average 1500 kg of goods per person worldwide (150 kg CO2/y/person)
- -> total of 3% of CO2 emission comes from maritime sector, and this is expected to grow (17% by 2050 if no action)
- -> Maritime target (IMO): 0 emission by 2050 (TBC 2023)
- -> need to start now as vessel lifetime is 25y (barges up to +40y with propulsion replacement every 10-15y)

Regulation for CO2 emissions in shipping in Europe

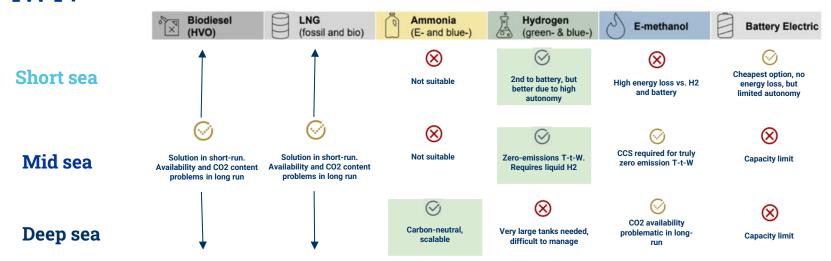


- **FuelEU Maritime:** Reduces GHG intensity of fuels by 2% in 2025, 60% in 2030, 80% in 2050.
- **EU ETS: Includes maritime transport from 2024,** requiring shipping companies to purchase EU ETS allowances for CO2 emissions.
- **Onshore Power Supply (OPS):** Mandates use of OPS or zero-emission technologies in EU ports from 2030.

IMO Regulations for CO2 Reduction in Shipping

- **Goal:** Net-zero GHG emissions by or around 2050
 - Indicative checkpoints: 20% reduction by 2030, 70% reduction by 2040
- **Current Measures:** EEXI, CII
- **Developing Measures:** Basket of measures (technical, operational, market-based)

Hydrogen: a long-term winner for short and mid sea. What about IWT?



Benefits of hydrogen as a fuel

- Truly zero-emission
- Cost-competitive with other synthetic fuels
- Demonstrated technology
- Available already today with LH2/GH2 in containers, trailers and road tankers

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Hydrogen bunkering in maritime and inland shipping. Solutions:

Option 1:

Swappable containers

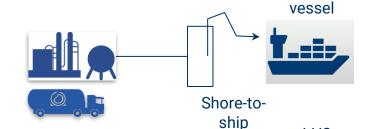


H2

H2

Option 2:

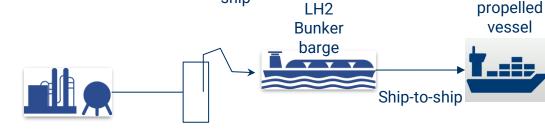
Shore-to-ship, w/o intermediate buffer



Option 3:

Refueling barge, ship-toship





Shore-to-bunker barge

Hydrogen Event - January 2025

Swappable containers 2kt/y of CO2

Avoided for each vessel



H2 Barge 1 & H2 Barge 2

Future Proof Shipping
Scaling up hydrogen-powered inland
navigation



- Air Liquide and Future Proof Shipping (FPS), a provider of zero-emission shipping solutions, have successfully commissioned two hydrogen-powered container ships to sail on the Rhine-Delta.
- World premiere! This concrete implementation paves the way for the acceleration of the decarbonisation of inland waterways
- The solution can be **easily replicated** to other ships, trains and other applications.



RH2ine Consortium and Short sea



Decarbonizing shipping industry in Europe

Rh2ine is a consortium of shipping companies, technology manufacturers and port authorities aiming to gradually replace the diesel currently used for shipping with hydrogen.

- +20-years heritage developing hydrogen as an energy source, particularly for the HD mobility market (IWT).
- Air Liquide is the supplier of hydrogen and as the developer of the technology to allow refuelling or tank swapping to optimise the refuelling process time.
- RH2INE develops synergies between energy and transport networks in and around ports, along the full value chain of H₂ production, distribution and use.







HD Port equipment







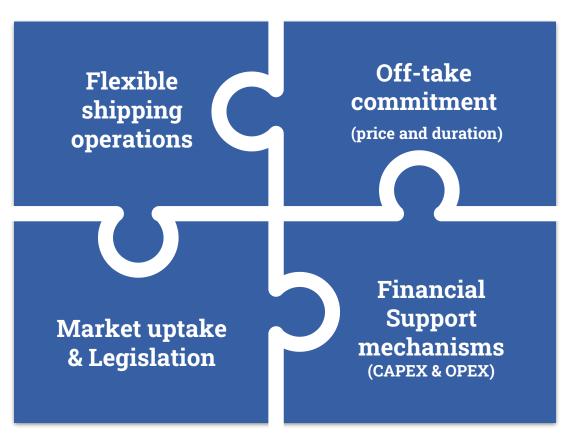








Key enablers to activate hydrogen fuel supply



AL ready to invest and looking for anchor customers

